

### **OPPORTUNITY**



\$1,995,000 (8.2% Cap In-Place / 9.9% Cap on Legal Rents)

ASKING PRICE

**REDUCED 02/25** 

**ORIGINAL ASKING PRICE: \$2,250,000** 



8 Residential (RS) / 3 Commercial (FM)



**Corner Mixed-Use** 

PROPERTY TYPE



**±5,778**SQUARE FOOTAGE



47.3' x 84.53' (Irregular)

LOT DIMENSIONS



R5 / C2-2 | 1.25

ZONING | FAR



47' x 75' (Irregular)

**BUILDING DIMENSIONS** 



2 blocks to 3-train

PROXIMITY TO TRANSPORTATION



2B / \$17,132

PROTECTED TAX CLASS



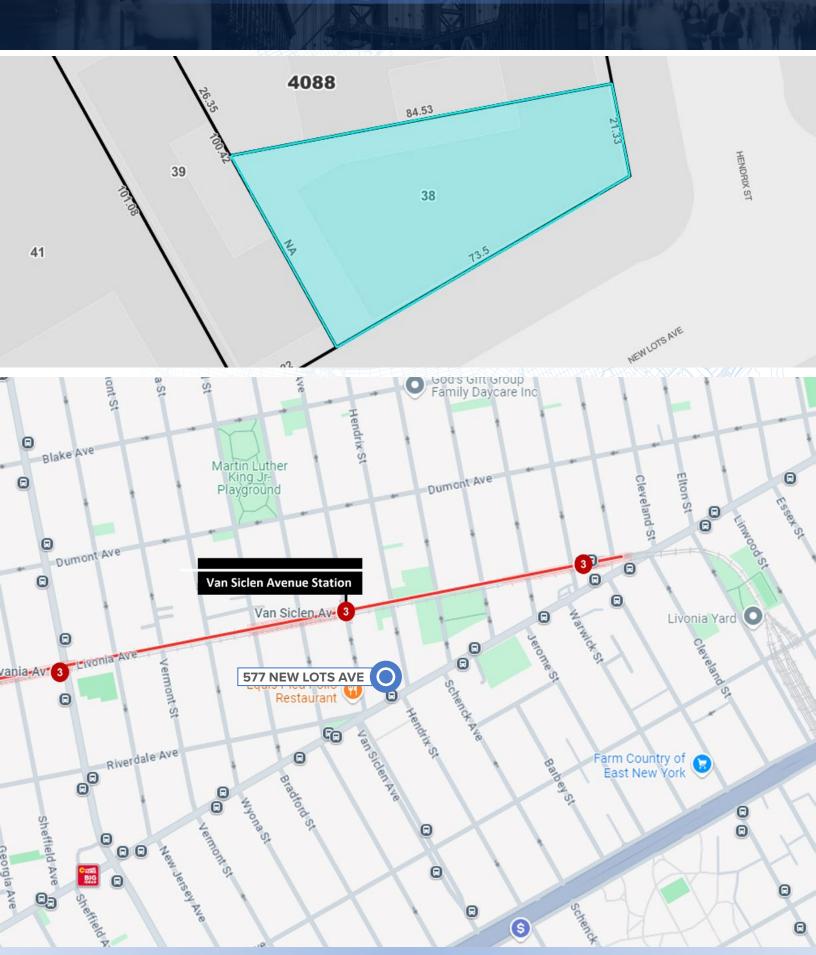
### 577 NEW LOTS AVE, BROOKLYN, NY 11207

## **Investment Highlights**

- **Low Maintenance:** Building was renovated in 2015 and has been well maintained since, with no need for short term capital improvements.
- **8.2 Cap In-Place, Path to a 9.9% Cap:** Though the 8 residential units are rent stabilized, current leases have preferential rents in place, with ~15% upside in legal rents translating to a 21% increase in NOI.
- Excellent Light & Air: Side and rear air shafts provide units with substantial light and air, allowing for efficient unit layouts.
- Separate Utilities: Tenants are responsible for their own electric, heat & hot water.
- Protected Tax Class: 2B Tax Class limits tax increase to no more than 8% a year or 30% over 5 years.
- Transportation Accessibility: Within 2 blocks of the 3-train at Van Siclen Avenue, offering access to Atlantic Terminal and FiDi within 30-45 minutes.



### TAX & TRANSPORTATION MAPS



# INCOME / RENT ROLL

|        |                      |               |        |       |                   | PATH HITTER   | _ / _ /      |               |               |              |
|--------|----------------------|---------------|--------|-------|-------------------|---------------|--------------|---------------|---------------|--------------|
|        |                      |               |        |       | CURRENT RENT ROLL |               |              | EGAL RENTS    | ,             |              |
| UNIT   | TYPE                 | LEASE<br>EXP. | STATUS | NSF   | RENT /<br>MO.     | RENT /<br>YR. | RENT /<br>SF | RENT /<br>MO. | RENT /<br>YR. | RENT /<br>SF |
| Comm   | Hair Salon           | 7/31/29       | FM     | 300   | \$1,600           | \$19,200      | \$64         | \$1,600       | \$19,200      | \$64         |
| Comm   | Corner<br>Restaurant | 3/31/26       | FM     | 600   | \$2,975           | \$35,700      | \$60         | \$2,975       | \$35,700      | \$60         |
| Comm   | Market               | 1/31/29       | FM     | 425   | \$1,950           | \$23,400      | \$55         | \$1,950       | \$23,400      | \$55         |
| 1      | 2 BR / 1 BTH         | 7/31/24       | RS     | 480   | \$1,677           | \$20,121      | \$42         | \$2,237       | \$26,844      | \$56         |
| 2      | 1 BR / 1 BTH         | 7/31/25       | RS     | 480   | \$1,179           | \$14,145      | \$29         | \$1,416       | \$16,992      | \$35         |
| 3      | 1 BR / 1 BTH         | 6/30/26       | RS     | 480   | \$1,316           | \$15,798      | \$33         | \$1,873       | \$22,476      | \$47         |
| 4      | 2 BR / 1 BTH         | 5/31/26       | RS     | 480   | \$1,726           | \$20,714      | \$43         | \$2,191       | \$26,292      | \$55         |
| 5      | 2 BR / 1 BTH         | 7/31/25       | RS     | 480   | \$1,671           | \$20,051      | \$42         | \$2,086       | \$25,032      | \$52         |
| 6      | 1 BR / 1 BTH         | 6/30/26       | RS     | 480   | \$1,264           | \$15,166      | \$32         | \$1,292       | \$15,504      | \$32         |
| 7      | 1BR/1BTH             | 5/31/25       | RS     | 480   | \$1,648           | \$19,776      | \$41         | \$1,736       | \$20,832      | \$43         |
| 8      | 2 BR / 1 BTH         | 7/31/25       | RS     | 480   | \$1,719           | \$20,623      | \$43         | \$2,250       | \$27,000      | \$56         |
| TOTAL: |                      |               |        | 5,165 | \$18,725          | \$224,694     | \$44         | \$21,606      | \$259,272     | \$50         |



**15**%

UPSIDE IN LEGAL RENTS



\$1,525 Vs. \$1,885

AVG. CURRENT RENT VS. LEGAL RENT



\$59

AVERAGE COMMERCIAL RENT / SF

# EXPENSES & NOI

| REVENUE                     | CURRENT RENTS | LEGAL RENTS |
|-----------------------------|---------------|-------------|
| Potential Gross Income:     | \$224,694     | \$259,272   |
| Vacancy & Credit Loss: 3.0% | -\$6,741      | -\$7,778    |
| Effective Gross Income:     | \$217,954     | \$251,494   |

GSF: 5,778

NSF: 5,165

UNITS: 8

| EXPENSES (ESTIMATED)      | MATTHEWS™ METRICS   | CURRENT RENTS | LEGAL RENTS |
|---------------------------|---------------------|---------------|-------------|
| Real Estate Taxes (24/25) | Full Taxes          | \$17,132      | \$17,132    |
| Insurance                 | \$1.50 / GSF        | \$8,667       | \$8,667     |
| Water & Sewer             | \$850 / Resid. Unit | \$6,800       | \$6,800     |
| Heating Fuel              | Tenants Pay         |               |             |
| Electric (Common)         | \$0.50 / GSF        | \$2,889       | \$2,889     |
| Repairs & Maintenance     | \$750 / Unit        | \$6,000       | \$6,000     |
| Superintendent            | \$400 / Month       | \$4,800       | \$4,800     |
| Management                | 4.0% of EGI         | \$8,718       | \$8,718     |
| Total Expenses            |                     | \$55,006      | \$55,006    |
|                           | Exp. Ratio:         | 25.24%        | 21.87%      |
|                           | Tax Ratio:          | 7.86%         | 6.81%       |

| FINANCIAL SUMMARY       | CURRENT RENTS | LEGAL RENTS |
|-------------------------|---------------|-------------|
| Effective Gross Income: | \$217,954     | \$251,494   |
| Less Expenses:          | \$55,006      | \$55,006    |
| Net Operating Income:   | \$162,947     | \$196,488   |



\$1,995,000

REDUCED ASKING PRICE



8.17% Cap

IN-PLACE RENTS



9.85% Cap

LEGAL RENTS



### NEIGHBORHOOD OVERVIEW

#### **CYPRESS HILLS, BROOKLYN**

Cypress Hills is a vibrant and historically rich neighborhood in eastern Brooklyn, characterized by its tree-lined streets and diverse community. Originally inhabited by the Canarsee Native Americans, it evolved from farmland during the Dutch colonial period to a bustling urban area in the 19th century, attracting German and Irish immigrants alongside a significant African American population. The neighborhood features a mix of historic architecture, including brownstones and row houses, and offers a variety of local businesses, cafes, and ethnic restaurants primarily along Fulton Street. Well-connected by the J-Z subway line, Cypress Hills also boasts notable landmarks such as the Cypress Hills National Cemetery and Highland Park, making it a unique blend of residential charm and cultural vibrancy that continues to evolve today.

#### **LANDMARKS & POINTS OF INTEREST**

- Cypress Hills National Cemetery: Established in 1862, this historic cemetery is the only national cemetery in New York City, serving as the final resting place for over 21,000 veterans and civilians, including many Civil War soldiers
- Highland Park: A large green space covering 190 acres, Highland Park offers hiking trails, sports
  fields, and scenic views of the surrounding area, providing a recreational escape for residents and
  visitors alikeCourt Street: A bustling thoroughfare lined with local shops, restaurants, and cafes,
  perfect for exploring and dining
- Ridgewood Reservoir: Located adjacent to Cypress Hills, this former water supply reservoir
  is now a natural habitat with walking paths and wildlife observation opportunities, promoting
  outdoor activities and environmental awarenessCobble Hill Historic District: Designated by the
  New York City Landmarks Preservation Commission, featuring well-preserved architecture from
  the 19th century
- Cultural Institutions: The neighborhood is home to several notable cultural sites, including the Brooklyn Children's Museum Annex and the Ridgewood Reservoir Education and Preservation Project, which offer educational programs and community events

### DOB PROPERTY PROFILE OVERVIEW

| Special District:           | UNKNOWN                |                                     |              |                  |                |
|-----------------------------|------------------------|-------------------------------------|--------------|------------------|----------------|
| HPD Multiple Dwelling:      | Yes                    |                                     |              |                  |                |
| Additional BINs for Buildin | g: NONE                |                                     |              |                  |                |
| Legal Adult Use:            | NO                     | City Owned:                         |              | NO               |                |
| Environmental Restrictions  | : N/A                  | Grandfathered                       | Sign:        | NO               |                |
| UB Restricted:              | NO                     |                                     |              |                  |                |
| SRO Restricted:             | NO                     | TA Restricted:                      |              | NO               |                |
| Local Law:                  | NO                     | Loft Law:                           |              | NO               |                |
| Landmark Status:            |                        | Special Status:                     |              | N/A              |                |
| DOB Building Remarks:       |                        |                                     |              |                  |                |
| DOB Special Place Name:     | THE CHORLE AVEN        | oc, nenonixonne                     |              |                  |                |
| Cross Street(s):            | RIVERDALE AVEN         | UE, HENDRIX STREI                   | FT           |                  |                |
| View Zoning Documents       | View Challenge Results | Pre - BIS                           | <u>PA</u>    | View Certificate | s of Occupancy |
| View DCP Addresses          | Browse Block           |                                     |              |                  |                |
|                             |                        | Community Board<br>Buildings on Lot | : 305<br>: 1 | Condo<br>Vacant  | : NO<br>: NO   |
| NEW LOTS AVENUE             | 577 - 577              | Census Tract                        | : 1124       | Tax Lot          | : 38           |
| HENDRIX STREET              | 696 - 696              | Health Area                         | : 6420       | Tax Block        | : 4088         |
| 577 NEW LOTS AVENUE         | 10/200                 | BROOKLYN 1120                       | )7           | BIN# 309069      | 96             |

This property is not located in an area that may be affected by Tidal Wetlands, Freshwater Wetlands, Coastal Erosion Hazard Area, or Special Flood Hazard Area. Click here for more information

Department of Finance Building Classification:

C7-WALK-UP APARTMENT

Please Note: The Department of Finance's building classification information shows a building's tax status, which may not be the same as the legal use of the structure. To determine the legal use of a structure, research the records of the Department of Buildings.

| 70                          | Total | Open | Elevator Records                 |
|-----------------------------|-------|------|----------------------------------|
| Complaints                  | 21    | 0    | Electrical Applications          |
| Violations-DOB              | 32    | 10   | Permits In-Process / Issued      |
| Violations-OATH/ECB         | 17    | 1    | Illuminated Signs Annual Permits |
| Jobs/Filings                | 16    |      | Plumbing Inspections             |
| ARA / LAA Jobs              | 1     |      | Open Plumbing Jobs / Work Types  |
| Total Jobs                  | 17    |      | <u>Facades</u>                   |
| Actions                     | 12    |      | Marquee Annual Permits           |
| Actions                     |       |      | Boiler Records                   |
| OR Enter Action Type:       |       |      | DEP Boiler Information           |
| OR Select from List: Select |       |      | Crane Information                |
| AND Show Actions            |       |      | After Hours Variance Permits     |

### HPD I-CARD

| HEREAFTER CONVERTED DWELLING   |                 |  |
|--|-----------------|--|
| Record of Business Use—Location  Date  Origin  REG. 327326  ORIGIN OF CLASSIFICATION  16ENEMENT HOUSE DEP'T. New Building 1  Bidgs  Plan No.  Date filed  FE'S O.K.  Plan No.  Date filed  |                 |  |
| RECORD OF FIRE RETARDING AND FIREPROOFING  Location  Origin of Report  Bidgs  Plan No.  Date filed  FE'S O.K.  Application No.  Certificate No.  Flan No.  Date filed  Plan No.  Date filed  Plan No.  Date filed  Plan No.  Date filed  Plan No.  Date filed  |                 |  |
| RECORD OF FIRE RETARDING AND FIREPROOFING  Location  Origin of Report  Bidgs  Plan No.  Date filed  FE'S O.K.  Application No.  Certificate No.  Flan No.  Date filed  Plan No.  Date filed  Plan No.  Date filed  Plan No.  Date filed  Plan No.  Date filed  |                 |  |
| RECORD OF FIRE RETARDING AND FIREPROOFING  Location  Origin of Report  Date  8-12-47  Application No.  Certificate No.  Fig. No.  Date filed  Plan No.  Date filed   |                 |  |
| RECORD OF FIRE RETARDING AND PIREPROOFING  Location  Origin of Report  Date  8-12-47  Application No.  Certificate No.  532  HEREAFTER CONVERTED DWELLINGS  Plan No.  Date filed  I  | g Plan          |  |
| FE'S O.K. Origin of Report Date 223 4-28-15  Selven 8-12-47  Application No. Certificate No. 532  HEREAFTER CONVERTED DWELLINGS  | Date Approved   |  |
| FE'S O.K. John 8-12-47 Application No. Certificate No.  HEREAFTER CONVERTED DWELLINGS  Plan No. Date filed I   | 5-12-15         |  |
| Application No. Certificate No.  HEREAFTER CONVERTED DWELLINGS  Plan No. Date filed I  |                 |  |
| HEREAFTER CONVERTED DWELLINGS  | Date laued      |  |
| Plan No. Date filed F  | 11-8-15         |  |
| ALTERATION PLANS Plan No. Date filed I   | GS              |  |
| ALIERATION PLANS   | Date approved   |  |
| B'ld'gn Plan No. Date Filed Approved Completed   |                 |  |
| 721 2-3-29 7-11-29 8-20-30 Application No. Certificate No.   | Date Issued     |  |
| DEPARTMENT OF BUILDINGS  |                 |  |
| APP. NO. PERMIT NO. FILED APPROVEDCOMPLETED BUREAU OF BUILDINGS RECORD   |                 |  |
| 12570 9114 9-14-34 9-24-34 2-21-35 Plan No. Certificate of Occ. No.  | No. Date issued |  |
|  |                 |  |
| AND DESCRIPTION OF THE PROPERTY OF THE PROPERT |                 |  |
| LEGAL OCCUPANCY  To be occupied by:  |                 |  |
| Date No. Ap'te Height Cellar Basement  |                 |  |
| 11-8-15 9 3  |                 |  |
|  |                 |  |
| CELLAR OR BASEMENT PERMIT  |                 |  |
| Number Date Number Date Form 500   |                 |  |
|  | 20-2020-83-20   |  |

### CONFIDENTIALITY AGREEMENT & DISCLAIMER

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at 577 New Lots Ave, Brooklyn, NY 11207 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews Real Estate Investment Services is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews Real Estate Investment Services, the property, or the seller by such entity.

Owner and Matthews Real Estate Investment Services expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

# 577 NEW LOTS AVE

Brooklyn, NY 11207



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