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ALEX DESOTO

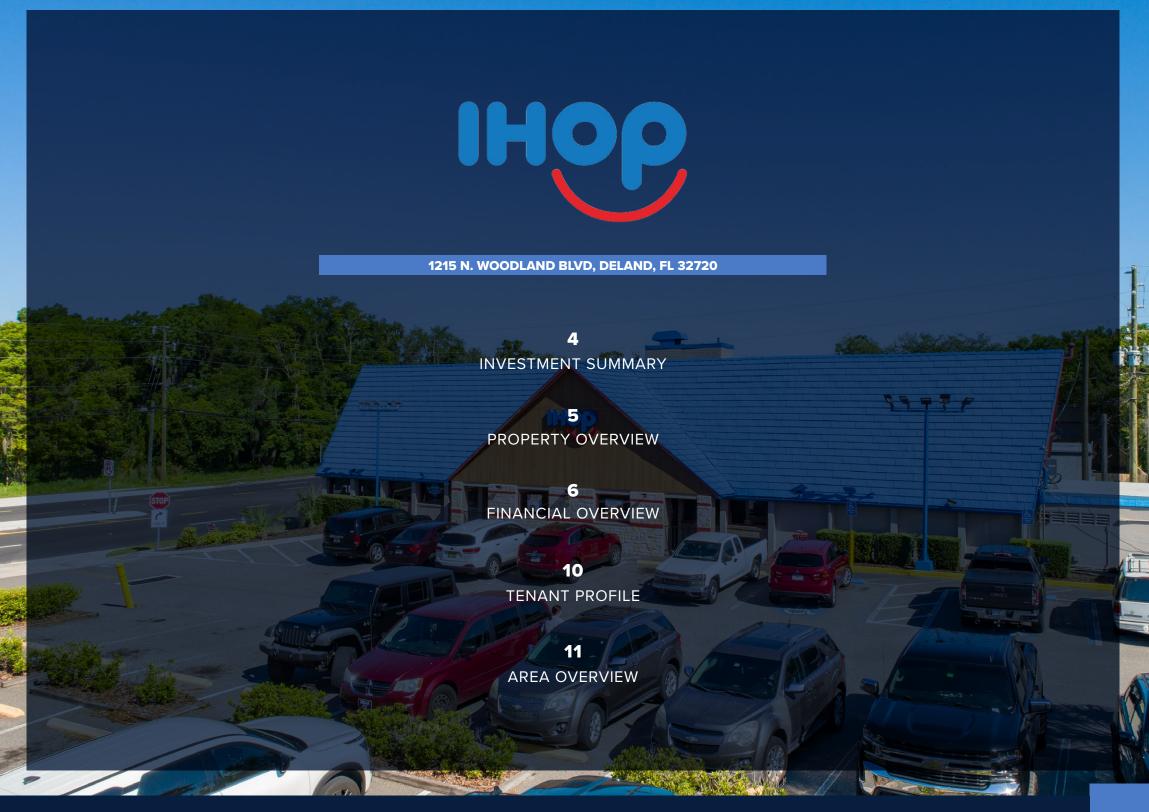
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BROKER OF RECORD

Kyle Matthews License No. CQ1066435 (FL)







DEMOGRAPHICS

	3-MILE	5-MILE	10-MILE
POPULATION	42,877	64,969	130,514
HOUSEHOLDS	16,896	25,996	51,980
\$ HH INCOME	\$69,727	\$76,795	\$74,240

INVESTMENT HIGHLIGHTS

LOCATION HIGHLIGHTS

HIGH TRAFFIC COUNTS

► The site benefits from great visibility with ±29,000 vehicles passing the property per day.

STRATEGIC LOCATION

► Property is ideally positioned between DeLand Municipal Airport and downtown DeLand.

NEARBY UNIVERSITY

► The restaurant is located less than 2 miles from Stetson University, a private college with a student body of 3,670, significantly adding to the restaurant's consumer base.

PROXIMITY TO NATIONAL TENANTS

▶ Retailers in the area include Aldi, Lowes, Publix, and Tractor Supply Co to name a few.

TENANT HIGHLIGHTS

ABSOLUTE TRIPLE NET (NNN) LEASE

► Tenant is responsible for paying all Taxes, Insurance, and Maintenance, providing an investor complete passive ownership.

SIGNIFICANT IHOP FRANCHISEE

► Sunshine Restaurant Partners, the operator and tenant has over 150 locations in Florida and multiple others in Georgia and has a vision to add another 100 IHOP location to their portfolio as the brand continues to grow.

NATIONAL TENANT

► IHOP restaurant, a subsidiary of DineEquity, INC. is one of the largest casual dining restaurant chains in the world with 1.800 locations.





PROPERTY DESCRIPTION

- ► PROPERTY ADDRESS 1215 N Woodland Blvd, DeLand, FL 32720
- **▶** BUILDING SIZE ± 2,864 SF

- ► LOT SIZE ±0.72 ACRES
- ► YEAR BUILT/RENOVATED 1997/2019

FINANCIAL OVERVIEW

PROPERTY SUMMARY				
Address	1215 N Woodland Blvd, DeLand, FL 32720			
List Price	\$2,123,040			
Cap Rate	6.00%			
NOI	\$127,382.41*			
Gross Leasable Area	±2,864 SF			
Lot Size	±0.72 Acres			
Year Built/Renovated	1977/2019			

ANNUALIZED OPERATING DATA

TERM	ANNUAL RENT	CAP RATE
Current - 2/28/2025	\$126,121.20	-
3/1/2025 -2/28/2026*	\$127,382.41	6.00%
3/1/2026 - 2/28/2027	\$128,656.24	6.06%
3/1/2027 - 2/28/2028	\$129,942.80	6.12%
3/1/2028 - 2/28/2029	\$131,242.23	6.18%
3/1/2029 - 2/28/2030	\$132,554.65	6.24%
3/1/2030 - 2/28/2031	\$133,880.20	6.31%
3/1/2031 - 2/28/2032	\$135,219.00	6.37%
3/1/2032 - 2/28/2033	\$136,571.19	6.43%
3/1/2033 - 2/28/2034	\$137,936.90	6.50%

^{*}Priced off of upcoming March 2025 Rent Increase

FINANCING INQUIRIES

For financing options reach out to:

Jim Brandon jim.brandon@matthews.com +1 (310) 955-5836

TENANT SUMMARY

Tenant	IHOP		
Lease Guarantor	Sunshine Restaurant Partners - ±150 units		
Rent Commencement Date	February 2019		
Lease Expiration Date	2/18/2034		
Original Lease Term	15 Years		
Lease Term Remaining	±9.50 Years		
Rent Increases	See Rent Schedule		
Option Periods	Six, 5-Year Options		
Lease Type	Absolute NNN		
Parking Lot / CAM	Tenant Responsibility		
Property Tax	Tenant Responsibility		
Insurance	Tenant Responsibility		
Roof/Structure	Tenant Responsibility		
ROFR	25 days		









TENANT PROFILE





IHOP

IHOP aims to be accessible to a broad customer base, offering a diverse menu that caters to different dietary preferences. IHOP operates primarily as a franchised business, meaning that individual entrepreneurs or companies can purchase franchise rights to open and operate an IHOP restaurant. IHOP has focused on maintaining consistency in its food quality and service across its numerous locations. IHOP has embraced innovation and adapted to changing consumer preferences. They have introduced new menu items, including limited-time specials and healthier options, to cater to evolving tastes and dietary trends. Embracing technology, such as online ordering and delivery, has also contributed to their success.







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AREA OVERVIEW

DELAND, FL

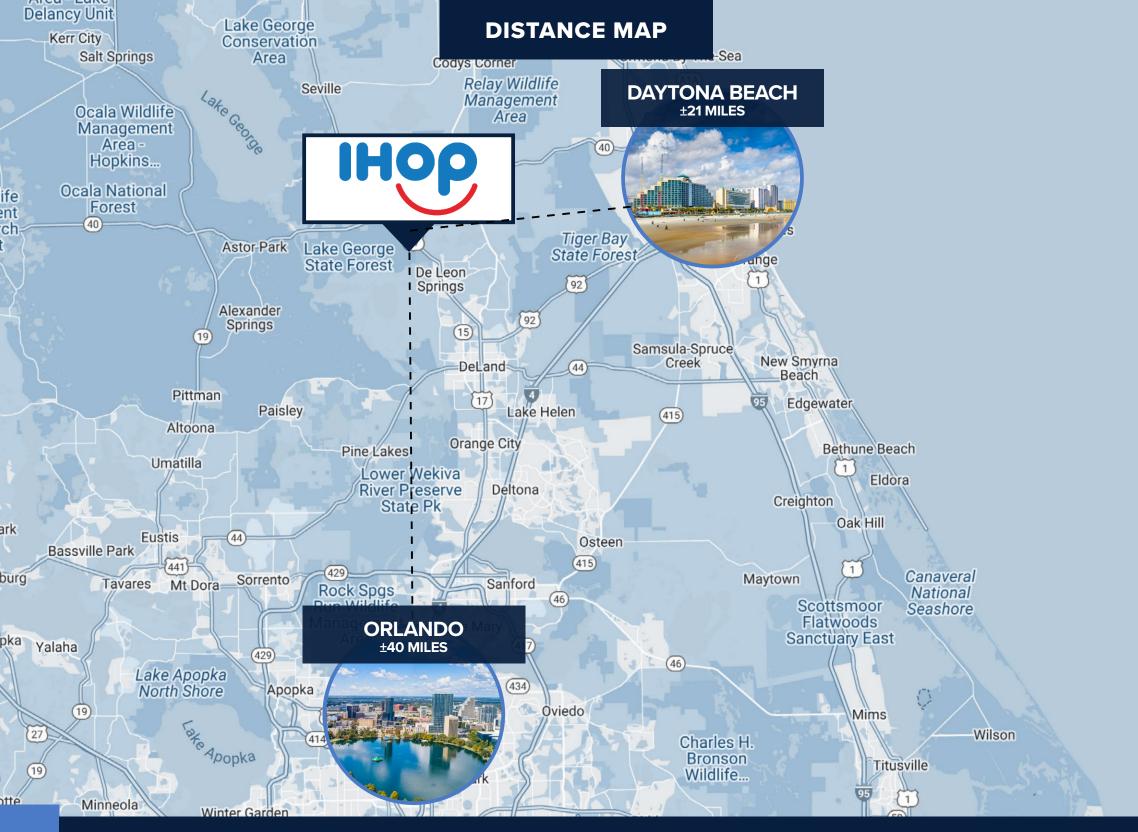
DeLand. Florida is an attractive investment destination for several reasons. Located in Volusia County, DeLand is situated near popular tourist attractions like the Daytona Beach area, which draws millions of visitors annually. The city's strategic location and growing population make it a prime location for real estate investment.

DeLand's economy is diverse, with a mix of manufacturing, healthcare, and service industries. The city offers various business incentive programs, including expedited permitting, tax abatements, and access to state-level incentives. DeLand has also designated Opportunity Zones and HUBZones, which provide tax benefits and other incentives for investors and businesses. Additionally, the city's proximity to major transportation hubs, such as Interstate 4 and the Daytona Beach International Airport, makes it an attractive location for logistics and distribution companies.

The real estate market in DeLand is active, with a range of investment opportunities available, including land for sale and commercial properties. The city's strategic plan focuses on retaining and expanding existing businesses, as well as attracting new ones, which could lead to further economic growth and investment potential.

DEMOGRAPHICS			
POPULATION	3-MILE	5-MILE	10-MILE
2028 Projection	43,919	66,834	134,223
2023 Estimate	42,877	64,969	130,514
2020 Census	38,537	56,714	114,990
HOUSEHOLDS	3-MILE	5-MILE	10-MILE
2028 Projection	17,327	26,786	53,555
2023 Estimate	16,896	25,996	51,980
2020 Census	15,122	22,522	45,375
INCOME	3-MILE	5-MILE	10-MILE
Avg. Household Income	\$69,727	\$76,795	\$74,240





DAYTONA, FL

Daytona Beach, Florida is an attractive destination for both investors and residents alike. The city boasts a thriving tourism economy, with millions of visitors drawn to its 23 miles of beautiful beaches, the iconic Daytona International Speedway, and a variety of other leisure activities like golfing, fishing, and water sports. This robust tourism industry provides a steady stream of potential short-term rental income for real estate investors.

Beyond tourism, Daytona Beach also has a strong and diverse local economy. The city is home to major employers like NASCAR, International Speedway Corporation, and Embry-Riddle Aeronautical University, providing well-paying jobs that support the local housing market. Additionally, Daytona Beach has experienced significant population growth in recent years, with the population increasing by 9.4% since 2010. This growing population translates to increased rental demand, making the city an appealing investment opportunity for both long-term and vacation rental properties.

Factors like the affordable real estate prices, landlord-friendly laws, and excellent local education system further contribute to Daytona Beach's appeal for real estate investors. Overall, Daytona Beach's combination of a thriving tourism industry, strong economy, and population growth make it a prime location for profitable real estate investments.



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