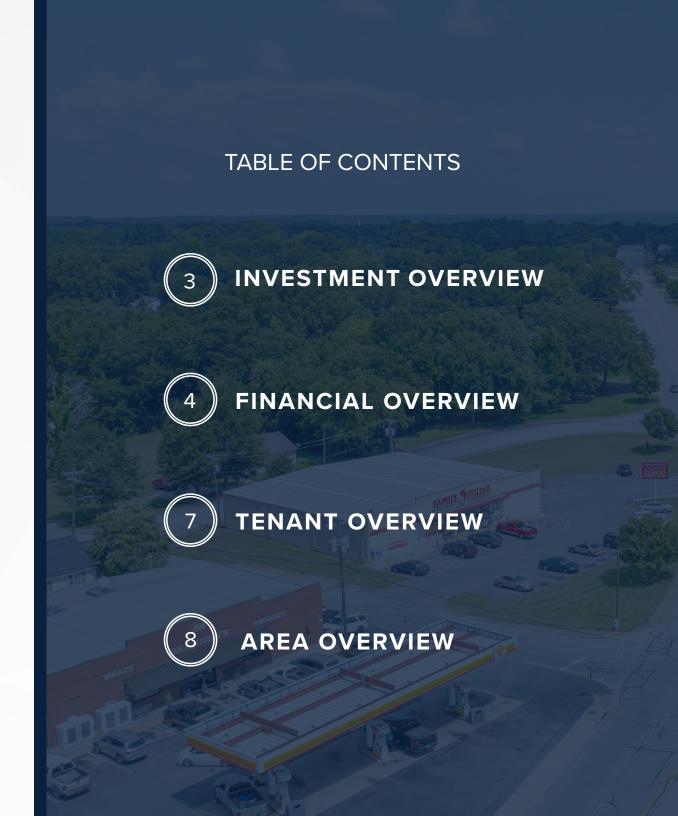




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### **INVESTMENT HIGHLIGHTS**

#### **LEASE & LOCATION**

- 2005 built to suit construction for Family Dollar
- 5-mile population of 7,062 residents
- 10-mile population of 20,406 residents
- Tenant has exercised multiple options, showing a long-term commitment to the site
- Extremely strong corporately guaranteed lease
- Three, five-year options, all of which include attractive rental increases
- Located 44 miles southwest of Greenville

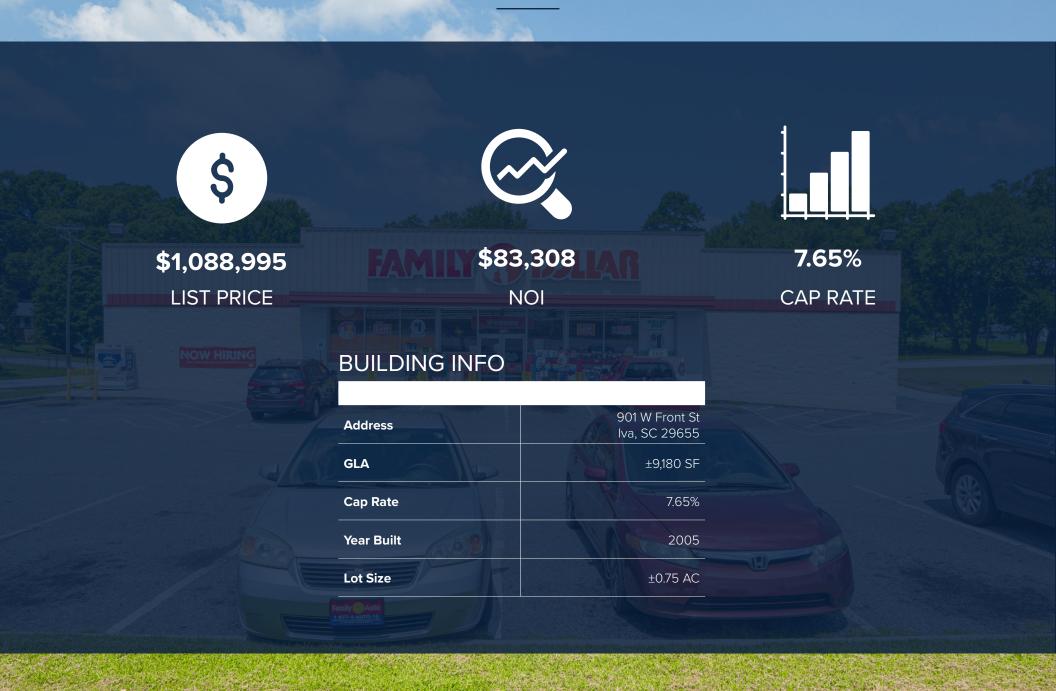
#### **TENANT**

- Dollar Tree acquired Family Dollar in 2015 and they are considered to be the second largest discount retailer in the United States with more than 16,000 locations
- Family Dollar is one of the few retailers that thrived through the COVID pandemic and witnessed a sharp increase in same store sales / profitability
- Investment Grade Credit Tenant S&P Rated BBB





## FINANCIAL OVERVIEW



## TENANT SUMMARY

Tenant Trade Name	Family Dollar		
Type of Ownership	Fee Simple		
Lease Guarantor	Corporate		
Lease Type	NN		
Roof and Structure	Landlord Responsibility		
Original Lease Term	10 Years		
Rent Commencement Date	6/1/2006		
Lease Expiration Date	6/30/2031		
Term Remaining on Lease	±7.5 Years		
Increase	10% in Options		
Options	Three, 5-Year Options		

## ANNUALIZED OPERATING DATA

Date	Monthly Rent	Annual Rent	Increases	Cap Rate
Current - 6/30/2031	\$6,942.34	\$83,308.08		7.65%
Option 3	\$7,636.59	\$91,639.08	10%	8.42%
Option 4	\$8,400.25	\$100,803.00	10%	9.26%
Option 5	\$9,240.34	\$110,884.08	10%	10.18%

## FINANCING INQUIRIES

For financing options reach out to:

Patrick Flanagan patrick.flanagan@matthews.com (214) 550-0277





### **TENANT PROFILE**

COMPANY NAME Dollar Tree, Inc.

OWNERSHIP Public

**INDUSTRY**Dollar Stores

HEADQUARTERS Chesapeake, VA

NO. OF EMPLOYEES ±60,000

#### A DOLLAR TREE COMPANY

Dollar Tree, Inc. (NASDAQ: DLTR), North America's leading operator of discount variety stores, announced that it would buy Family Dollar for \$8.5 billion. On January 22, 2015, Family Dollar shareholders approved the Dollar Tree bid.

Dollar Tree, a Fortune 500 Company, now operates more than  $\pm 16,000$  stores across 48 states and five Canadian provinces. Stores operate under the brands of Dollar Tree, Dollar Tree Canada, and Family Dollar.

#### **FAMILY DOLLAR OVERVIEW**

When it comes to getting value for everyday items for the entire family in an easy to shop, neighborhood location, Family Dollar is the best place to go. One of the nation's fastest-growing retailers, Family Dollar offers a compelling assortment of merchandise for the whole family ranging from household cleaners to name brand foods, from health and beauty aids to toys, from apparel for every age to home fashions, all for everyday low prices. While shoppers can find many items at \$1 or less, most items in the store are priced below \$10, which makes shopping fun without stretching the family budget.

#### **GEOGRAPHIC REACH**

Family Dollar serves families in more than 8,000 neighborhoods in 46 states. The Dollar Tree merger with Family Dollar now creates a combined organization with sales exceeding \$23 billion annually with more than 16,000 stores across 48 states and five Canadian Provinces. The merger has allowed Family Dollar to grow offering broader, more compelling merchandise assortments, with greater values, to a wider array of customers.

### **STRATEGY**

Family Dollar offers a compelling mix of merchandise for the whole family. Ranging from an expanded assortment of refrigerated and frozen foods and health and beauty items to home décor and seasonal items, Family Dollar offers the lowest possible price, the name brand and quality private-brand merchandise customers need and use every day.



16,000+ LOCATIONS

\$28.3B

2022 REVENUE



1959

FOUNDED



# IVA, SC

Iva is a small town located in Anderson County, South Carolina, United States. Nestled in the beautiful Upstate region, Iva offers a charming and peaceful atmosphere to its residents and visitors. The town is known for its friendly community and close-knit feel, making it an ideal place for those seeking a quieter, more relaxed lifestyle. Iva's scenic surroundings feature rolling hills, picturesque landscapes, and a touch of southern hospitality. The town has a rich history, and its heritage is reflected in local landmarks and historic sites. With a blend of rural charm and a sense of community pride, Iva embodies the essence of small-town America. It provides a tranquil escape from the hustle and bustle of larger cities, making it a haven for those who appreciate a simpler way of life. Whether exploring the local shops, enjoying outdoor activities, or attending community events, residents of Iva find a sense of belonging and warmth that defines the town's character.

## PROPERTY DEMOGRAPHICS

POPULATION	1-MILE	3-MILE	5-MILE
Five Year Projection	1,521	3,265	7,127
Current Year Estimate	1,526	3,268	7,062
2020 Census	1,660	3,516	7,133
HOUSEHOLD	1-MILE	3-MILE	5-MILE
Five Year Projection	590	1,263	2,801
Current Year Estimate	591	1,264	2,774
2020 Census	643	1,358	2,793
INCOME	1-MILE	3-MILE	5-MILE
Average Household Income	\$70,165	\$69,886	\$76,791



### **CONFIDENTIALITY & DISCLAIMER STATEMENT**

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at **901 W Front St, Iva, SC 29655** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence: and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews Real Estate Investment Services is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews Real Estate Investment Services, the property, or the seller by such entity.

Owner and Matthews Real Estate Investment Services expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

**Net Lease Disclaimer** – There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.

#### 10 | OFFERING MEMORANDUM



901 W FRONT ST | IVA, SC 29655

INTERACTIVE OFFERING MEMORANDUM

**EXCLUSIVELY LISTED BY** 

FAMILY (3) DOLLAR

## **KYLE MATTHEWS**

BROKER OF RECORD LIC NO. 22684 (SC)